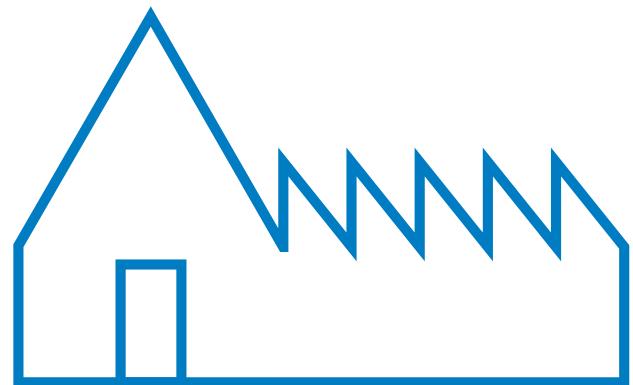


# Management Challenges for Family Businesses in the Global Economy

Ciclo di incontri con manager  
e specialisti di Family Business



Introduce e modera gli incontri:  
Prof. Alfredo De Massis



CENTRE FOR  
FAMILY BUSINESS  
MANAGEMENT



# Programma

## 16 marzo, ore 10:30 – 12:30 | Aula seminario 5

Natuzzi: The story of a family business that revolutionized an entire industry building a bridge between tradition and innovation.

**Luca Condosta, Group Vice President Finance ABB**

## 27 marzo, ore 09:30 – 12:30 | Seminario 3

Hengdian Group: between business and society.

The globalization of Chinese family companies: trends and issues.

**Airaldo Piva, CEO of Hengdian Group Europe**

## 6 aprile, ore 10:30 – 12:30 | Seminario 3

Mediation of conflicts as a tool for survival of family firms.

**Franco Cesaro, CEO of Cesaro & Associati**

## 13 aprile, ore 14:00 – 16:00 | open air theatre

Understanding the family business consultant and what is different about management consulting to family enterprises.

**Luciano Gittardi, CEO and Co-founder of Familia**

## 18 aprile, ore 10:30 – 12:30 | open air theatre

Family business in South Tyrol: The case of Niederstätter.

**Maria Niederstätter, Family owner and CEO of Niederstätter**

## 19 aprile, ore 11:00 – 13:00 | open air theatre

Professional management and generational transitions in family business: The Oberrauchfamily, the Oberalp Group and Salewa.

**Ruth Oberrauch, Salewa and Oberalp Group**

## 3 maggio, ore 10:30 – 11:30 | open air theatre

Mediating between generations: Methods and tools.

**Franco Cesaro, CEO of Cesaro & Associati**

## 3 maggio, ore 11:30 – 12:30 | open air theatre

Family offices and family business finance.

**Josef Prader, Founder and CEO of Prader Bank**

## 10 maggio, ore 14:00 – 17:00 | open air theatre

Growing a successful and global family business: Management lessons from Forever Living Products.

**Giancarlo Negri, CEO of Forever Living Products Italy**

## 11 maggio, ore 10:30 – 12:30 | open air theatre

Tradition and innovation at Pellini Caffè.

**Nicolò Pellini, Head of Management Control Systems, Third generation member at Pellini Caffè**

Introduce e modera gli incontri: Alfredo De Massis, professore ordinario di Imprenditorialità e Family Business alla Facoltà di Economia

I seminari si svolgeranno in **lingua inglese** oppure in **lingua italiana con traduzione in inglese** e si terranno presso il **NOI Techpark**, il nuovo parco tecnologico di Bolzano.

Il ciclo di seminari sulla gestione delle imprese familiari è promosso dal **Centro per il Family Business Management** ed è aperto al pubblico, coerentemente con l'intenzione del Centro di essere vicino al territorio e alla sua comunità imprenditoriale e politica.